



"CFAP"
COMPLIMENTARY FLUID ANALYSIS PROGRAM
A Preventive Maintenance Advantage

Program Overview

Whether using our cleaners or lubricants, the **PICO Complimentary Fluid Analysis Program (CFAP)** integrates a high quality **PICO** product with experienced technical service assistance, laboratory support, and analysis to optimize a system's efficiency at no additional charge with the continued use of **PICO** products. CFAP focuses on six (6) main objectives: (1) continuous improvement, quality and performance, (2) reduce consumption, (3) reduce maintenance and labor, (4) reduce treatment and disposal, (5) improve safety and environmental compliance, and (6) maximize your return on investment (ROI).

An effective maintenance program should include regularly scheduled fluid analysis.

PICO products and support services offer value and enhancement to our customers' operations on a continued basis and can help avoid costly problems.

For new systems, a baseline sample of our fluid is taken from the initial system fill. Upon analysis, we provide a detailed report (and for each analysis thereafter) and make time to discuss the reports at the customer's convenience. Subsequent reports and discussions will give an indication of how effectively the system is running and if any further steps are required.

Generally, for specific applications, we recommend a quarterly sample to determine optimal use. Samples should be identified and sent in clean containers. (**PICO** provides a sample mailer kit, when necessary.) The **PICO** technical team has a full range of resources to provide the best **PICO** product, technical support, and thorough fluid maintenance analysis with the continued use of our products to help identify concentrations, accumulation, bacteria control, etc.

Some typical tests performed:

- | | | |
|--------------------|------------------|----------------------|
| • pH | • conductivity | • dirt, etc. |
| • corrosion | • concentration | • viscosity |
| • metal content | • contamination | • tramp oil |
| • specific gravity | • solids content | • bacteria and fungi |

PICO services include the following:

- Laboratory analysis of samples within 24-72 hours of receipt.
- Written / verbal reports of the system's condition with necessary corrective action.
- Consultations with a technical service representative.
- Sample bottles and mailers.
- Log sheets. (CFAP will record appropriate data of the system's present conditions and corrective action(s) necessary for changes.)

Preventive maintenance procedures optimize system performance for early discovery (symptoms) of problems to help preserve and maintain systems and fluids.

Maintaining a properly run system is as important as the product being used.

10-10-14



WORKHORSE PRODUCTS
SINCE 1976

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ISO
9001:2008
Certified

FIELD SAMPLE ANALYSIS FORM

Please fill out the following information and return with sample(s). Usually, a pint sample (16 oz.) is adequate for testing. Before sending sample, email this form to randyb@picochemical.com or fax it to 708-757-4940. Clearly identify sample when sending and print or type all information below. Ship to: **PICO** Chemical Corporation, 400 E. 16th Street, Chicago Heights, IL 60411, phone 708-757-4910. Contact **PICO** if empty sample bottles are needed.

COMPANY NAME _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

CONTACT NAME _____ TITLE _____

PHONE NO. _____ FAX NO. _____

CONTACT EMAIL _____

ADDITIONAL EMAIL ADDRESSES TO BE COPIED WITH REPORT _____

SYSTEM NAME(S) OR NUMBER(S) _____

QUANTITY OF SAMPLE(S) _____ TAG IDs WRITTEN ON SAMPLES __ YES __ NO

PRODUCT NAME _____

OPERATION APPLICATION _____

COMMENTS _____

PICO INFORMATION ONLY	
SALES/LAB SERVICE REQ. NO. _____	
ACCOUNT NO. _____	APPROVED BY _____
SALES REP. _____	DATE _____